

### Larkin - Esty Employment Letters 1897

Letters from John Durrant Larkin (1845-1926) to Harold Morton Esty (1878-1925) written in 1897 pertaining to Larkin's hiring of Esty at the Larkin Soap Manufacturing Company in Buffalo, NY. In 1899, Esty married Larkin's eldest daughter, Frances Elberta Larkin. Esty became a director of the Larkin Company and its Advertising Manager.

Provenance: Harold M. Esty, Sr., Harold M. Esty, Jr., John A. Esty, Alexandra Esty (Sanderson) Stocker.

Harold Estey

Framingham, Mass.

Buffalo 2/19/97

Dear Sir

Saisy informs me that upon hearing me say we wanted to find a good young man to fill a position in our Office, she wrote and asked you if you would like to come to Buffalo & apply for the place. We are looking for a careful, conscientious, reliable young man to enter our department of correspondence and as soon <sup>as</sup> he becomes capable thro. experience, take charge of a certain portion of it, and obtain promotion according to the abilities he may develop. This is an important department of our business and there is room for the right man to become valuable to us. If



course I would not advise hasty action in the matter, nor would it be well, perhaps, to leave a good position with a promising future. If however you should think favorably of making application for the position I would like to ask you, if you have ever taken stenography? if you have it would enable you to become familiar with the work much quicker. also what line of work you have had experience in? and what salary you are receiving? If you can meet the requirements of the position, I am confident we can make it an object for you to come with us. Good common sense with sufficient perseverance are sure to succeed. Awaiting your reply I am sincerely yours

John D. Larkin



Buffalo N.Y. 3/13/97

Harold M. Esty  
Framingham Mass.

Dear Sir,

Your application  
for position in our Office dated  
10<sup>th</sup> inst is at hand. We would  
like to have you come as soon  
as you can with due regard for  
your present employers. We  
will pay you five (\$5.) dollars  
per week from the time you begin  
until June 1<sup>st</sup> and then raise  
your salary to six (\$6.) dollars,  
after that it will depend upon  
how useful you make yourself  
to us. We believe the opportunity  
for doing as well as <sup>you</sup> can do where  
you are now, is open here for

you to develop and in a few years become equally as valuable to us, as stated in a previous letter this depends almost entirely upon yourself. It means patience, perseverance and close application to duties of your position, ~~but~~ <sup>which</sup> in the end brings a larger measure of success. Kindly advise as soon as practicable, when you will be ready to come, so far as the work here is concerned you can begin any time, the sooner the better.

Your sincere friend  
John D. Larkin

JOHN D. LARKIN,  
BUFFALO, N. Y.

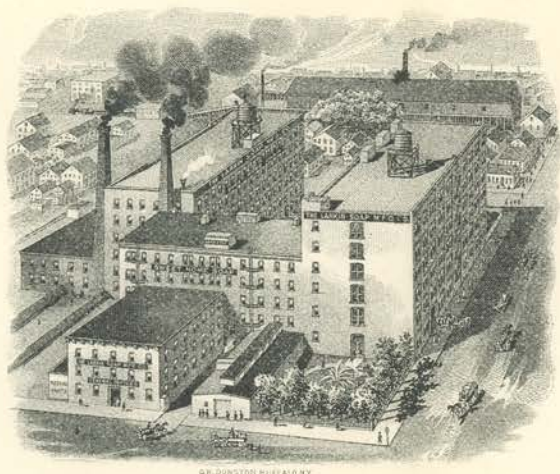
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Harold M. Esty  
Framingham  
Mass.





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*Buffalo, N.Y. Apr 5/97*

*Harold M. Esty  
Frammingham Mass.*

*Dear Sir*

*Your favor  
stating you would be ready to begin on the  
12<sup>th</sup> inst came duly to hand. I trust you  
will arrive in time to come to my house  
before going to the Office as I would like to  
talk with you before you begin work.*

*Sincerely Yours*

*John D. Larkin*